

Presenter 2

Infrastructure PPPs Responding to Socio-Economic Demand: Is PPP a Good Tool for Responding to Socio-Economic Infrastructure Demand?

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Is PPP a Good Tool for Responding to Socio-Economic Infrastructure Demand?



Infrastructure PPPs Responding to Socio-Economic Demand: *Is PPP a Good Tool for Responding to Socio-Economic Infrastructure Demand?*

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General Department of Public-Private Partnerships

Is PPP a Good Tool for Responding to Socio-Economic Infrastructure Demand?



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“Is PPP a Good Tool for Responding to Socio-Economic Infrastructure Demand?”

2026 APN Conference — Day 2 Roundtable Discussion, Seoul.

1. Introduction to the PPP Management Framework in Cambodia
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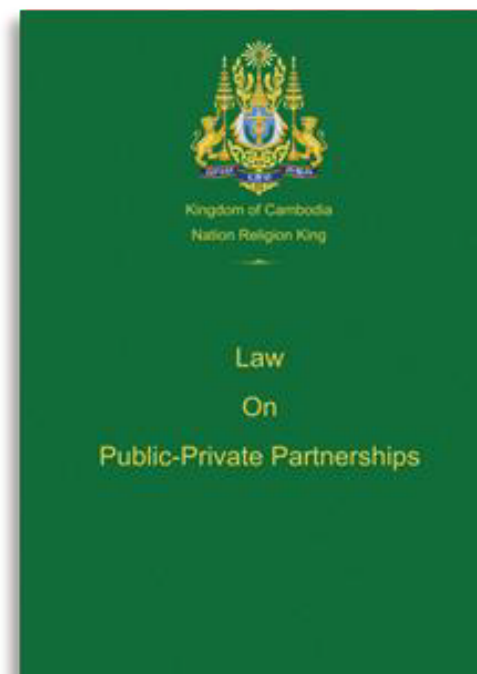




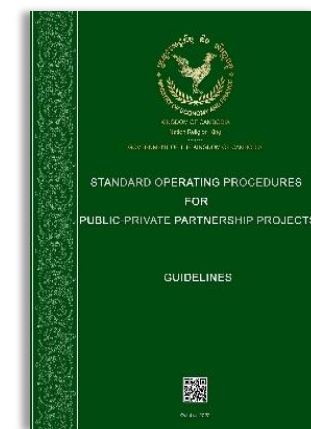
1. Introduction to the PPP Management Framework in Cambodia

**Robust, Transparent, and
Effective Mechanism
for the Preparation and
Development of PPP Projects
in Cambodia**

**Law on PPPs
(2021)**

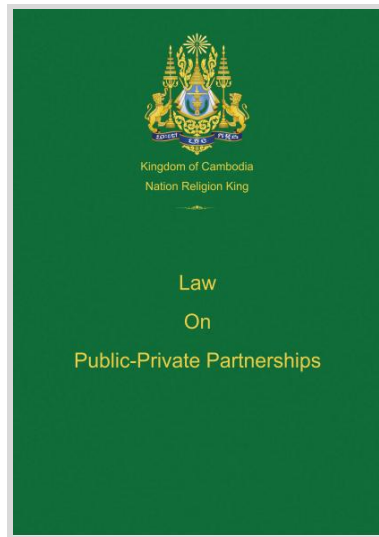


**Standard Operating Procedures
and Guidelines
(2022-2023)**



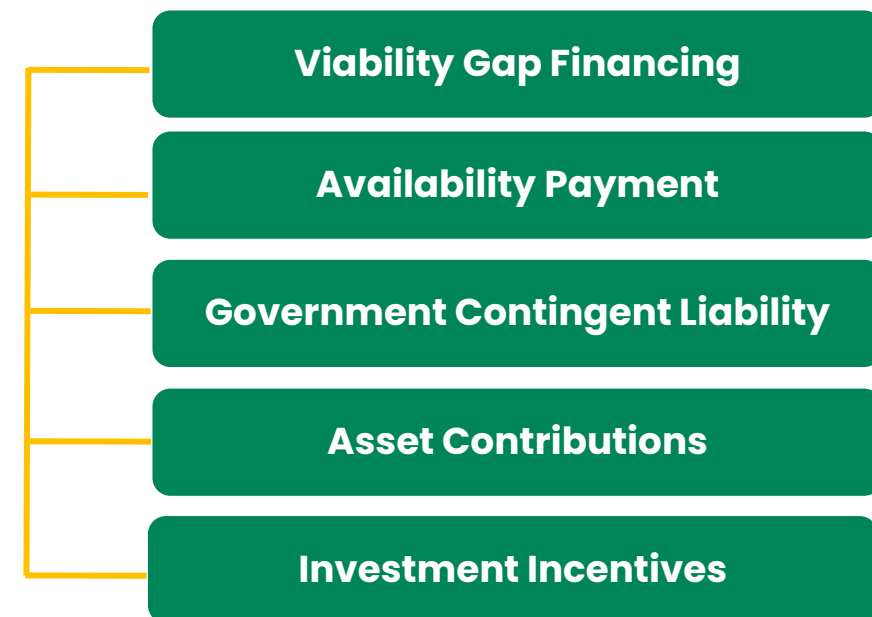


Creating an Enabling Environment



- The Law on PPP was enacted in 2021, **replacing the Law on Concession** (2007)
- MEF acts a gatekeeper for PPP Projects
- Establish the detailed framework for managing PPP Projects;
- Establish the procurement procedures for PPP Projects

Government Support Measures



Eligible Sectors : (Article 8)



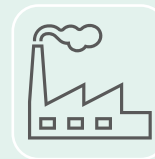
Mine and Energy



Laboratory, Food Processing, Product Storage, Trade Promotion



Transport and Logistics



Industry, SEZ, SME, and Innovation Park



Health and Education



Clean Water and Sanitation



Agriculture and Irrigation



Posts, ICT, Telecom, and Digital Technology



Others (as permitted by law)



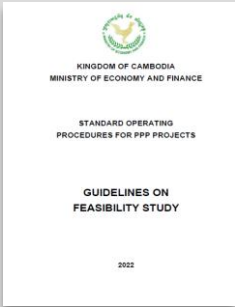
SOP FOR PPP: Providing Clear Guidance

General Overview:

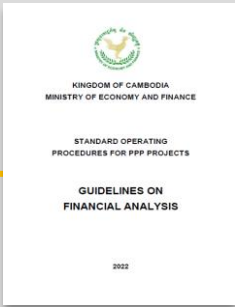
- SOPs contains **policies, guidelines and procedures** for the identification, preparation, procurement, implementation, and management of public investment projects delivered as PPP Projects.
- Covers requirements as set out in the Law on PPPs

Volume I	Policies and Procedures
Volume II	Guidelines ➢ Project Identification and Selection (PIS) ➢ Project Development Facility (PDF) ➢ Government Support Measures (GSM) ➢ Contract Management (CM)
Volume III	Procurement Manual ➢ Selection of Consultants ➢ Selection of Private Partner

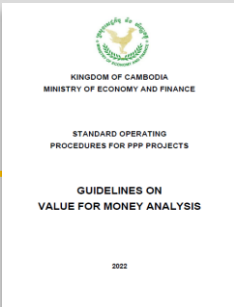
Additional Supporting Guidelines



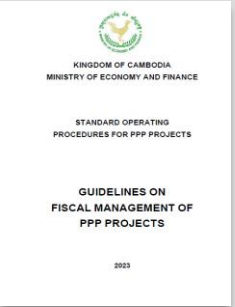
Guidelines on Feasibility Study



Guidelines on Financial Analysis



Guidelines on Vfm



Guidelines on Fiscal Management of PPP Projects

Is PPP a Good Tool for Responding to Socio-Economic Infrastructure Demand?



Relevance of PPPs in mobilizing private investment for infrastructure

Cambodia face the potential issue as follow which further limiting the Government Fiscal space

Infrastructure Funding Gap

US\$28–30 billion

between 2016 and 2040 to sustain the current average GDP growth of 7% per annum.

LDC Graduation by 2029

Lost favorable concessional financing and Preferential Trade Benefits, widening the funding gap

Adherence to SDGs

US\$ 36 billion over 3 decades to achieve SDGs agenda. Plus, the development of social & resilient infrastructure adhering to SDGs are costly.

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PPP is the most efficient tool for Cambodian Government to address these problems

- ✓ Supported by **Pentagonal Strategy Phase 1**, Pentagon 3 – Side 3: Strengthening of the PPPs by promoting the management of Public Investment Projects through PPP mechanism
- ✓ Further supported by **Blended Finance product** and other designed **Government Support** tool (VGF, AP, PDF) to increase the bankability of the project
- ✓ Better risk allocation with the support from Government



The Priority PPP Project List 2026

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PPP Portfolio

A growing portfolio as we continue to proactively identify new projects.

TOTAL PROJECTS

 23

SOLICITED PROJECTS

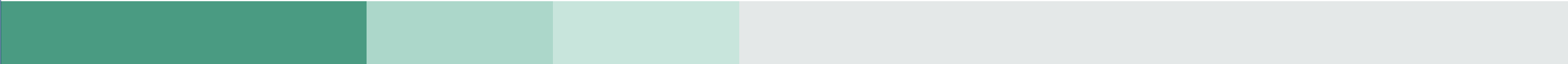
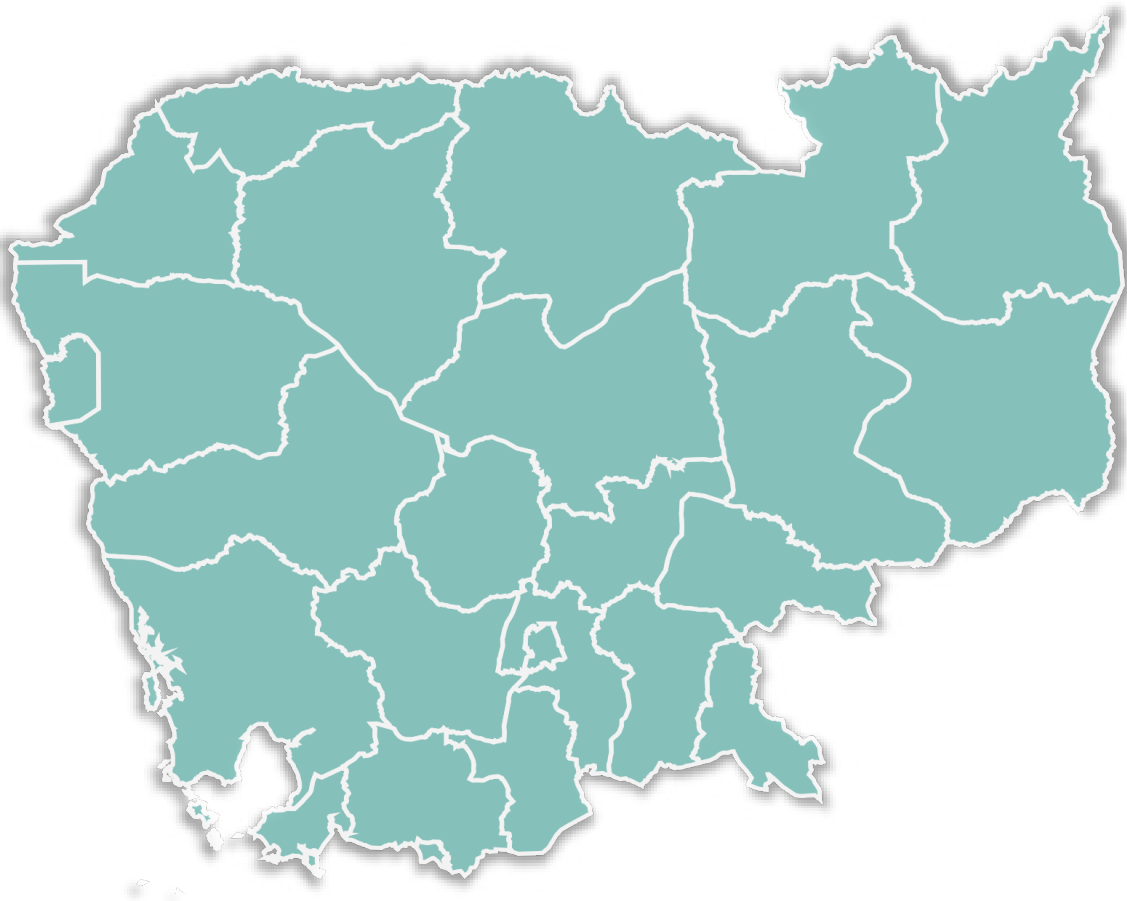
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- 11 under Preparation
- 1 under Contract Management

UNSOLICITED PROJECTS

11

- 8 under Preparation
- 3 under Contract Management



Is PPP a Good Tool for Responding to Socio-Economic Infrastructure Demand?



Is PPP a Good Tool for Responding to Socio-Economic Infrastructure Demand?

What are the key **CORE ROLES** of PPP?

Private Capital Mobilization



Optimal Risks Allocation

Enhancing Operational Efficiency & Innovation



Accelerating Socio-Economic Infrastructure Delivery

Overview of Socio-Economic Benefits of PPP Projects in Cambodia



Reduces logistics costs, stabilize power and boosts regional trade



Generates thousands of jobs across urban and rural provinces



Eases pressure on the national budget by tapping private equity and capital



Leverages private-sector efficiency

Is PPP a Good Tool for Responding to Socio-Economic Infrastructure Demand?



Phnom Penh–Sihanoukville Expressway – 1st Cambodia Expressway

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PROJECT INFORMATION



Sector

Transportation Infrastructure



Project Cost

US\$1.9 Billion



PPP Structure

BOT
(Unsolicited)



Financing

Private BOT
Financing
(CRBC)



Strategic Context

National Logistics
Corridor
Phnom Penh to
Sihanoukville Port



Implementing Agency

Ministry of Public
Works
and Transport



BENEFITS FOR GOVERNMENT

- ✓ Uses private capital — eases the government's budget for other priority projects
- ✓ Boosts economic growth and strengthens trade competitiveness
- ✓ Job creation during construction and ongoing operations



BENEFITS FOR THE PEOPLE

- ✓ Save travel time and fuel consumption between Phnom Penh and Sihanoukville
- ✓ Improves road safety — fewer accidents than the old National Road 4

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Kampot International Tourism Port

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PROJECT INFORMATION



Sector

Tourism Infrastructure



PPP Structure

O&M (Solicited)



Project Cost

US\$9.27 Million



Financing

ADB Concessional Loan for Construction



Strategic Context

Cross-border Gateway on Southern Coastal Corridor



Implementing Agency

Ministry of Public Works and Transport



BENEFITS FOR GOVERNMENT

- ✓ Utilize the Private Capital for Operation and Maintenance e.g. waterway dredging and equipping navigation aids
- ✓ Improve Asset Lifecycle Management
- ✓ Strengthens Cambodia's position within GMS regional tourism connectivity



BENEFITS FOR THE PEOPLE

- ✓ Creates income and business opportunities for local enterprises in Kampot
- ✓ Enhanced coastal and island accessibility and boost tourism
- ✓ Stimulates employment through ongoing port operations

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PPP: The Right Tool, Under the Right Conditions

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Yes — PPP is a tool when the right conditions are met

Strategic Alignment 01

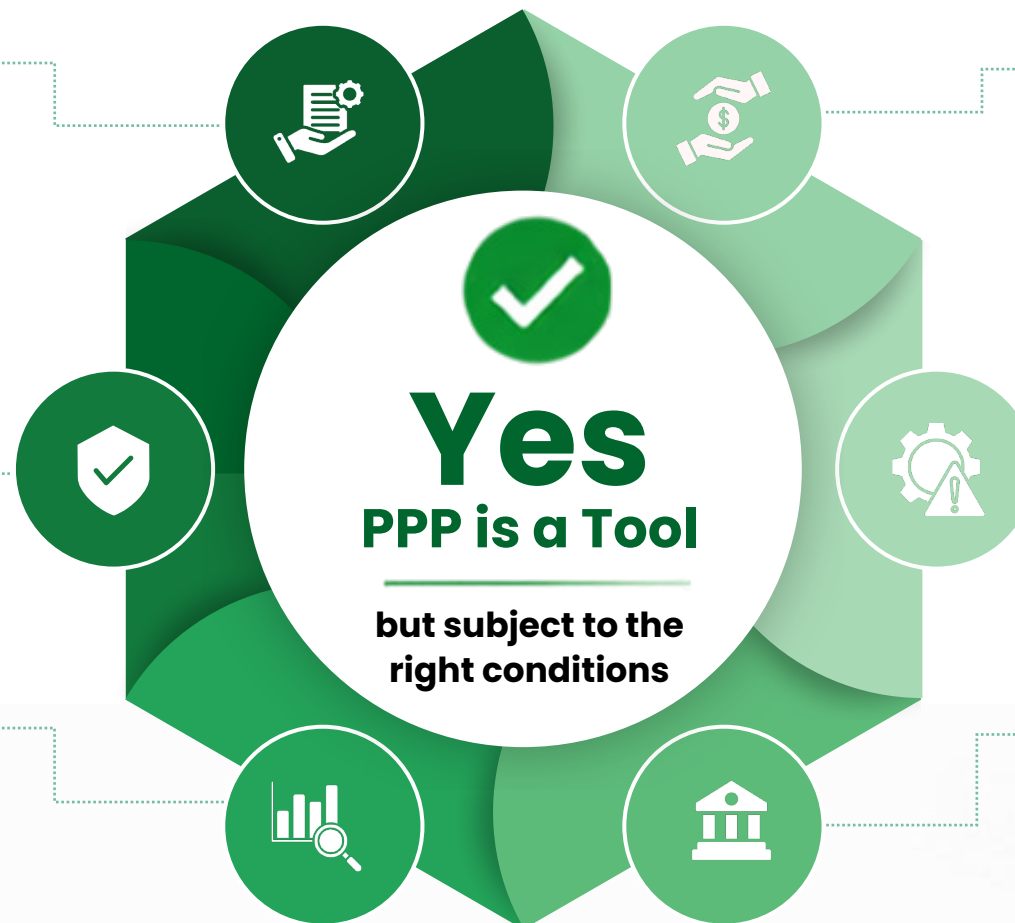
The project is bankable and economically viable

Project Viability 02

The project is bankable and economically viable

Value for Money 03

PPP provides better whole-life value than alternatives



04

Fiscal Affordability

User charges and/or government payments are sustainable

05

Appropriate Risk Allocation

Risks are assigned to the party best able to manage them

06

Government Capacity

Government can prepare, procure and manage the PPP contract over its lifecycle



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Ministry of Economy and Finance
General Department of Public-Private Partnerships



Access to Law on PPP,
SOP, & GDPPP's website



Access to
Facebook Page



We are excited to share that the General Department of Public-Private Partnerships (GDPPP) Facebook page is now officially verified.

Thank you for your continued support and trust in our work. Make sure to follow us for the latest insights and development.

THANK YOU

